Consultancy and writing projects conducted by Dan Eatherley

Client/Funder	Summary	Keywords	Year(s)
Royal Veterinary College	Preparing research briefs on solutions	Agriculture;	2023
, ,	for more sustainable beef and sheep	•	2023
/ University of	•	sustainability; writing	
Hertfordshire	production and marketing systems in		
	Great Britain.		
University of Greenwich	Preparing web content for new	Websites; Health;	2023
	Research Centres constituting the	Education; writing	
	Institute for Lifecourse Development,		
	promoting lifelong wellbeing of		
	vulnerable and marginalised people.		
University of Portsmouth	Polishing a grant application bid for a	Health; Food;	2023
	new ESRC centre on sustainable food	Academia/Grant-writing	
	systems		
Greenpeace	Advising on the development of plastic	Plastic; reuse; circular	2023
-	packaging reuse metrics	economy; packaging	
Imperial College London	Advising on improvements to structure	Websites; sustainability;	2023
– Centre for	and content of the website	environmental;	
Environmental Policy		academia;	
University of Exeter – GSI	Producing policy briefings on on	Climate tipping points;	2023
Offiversity of Exercit GSI	tipping points for zero emissions	zero emissions aviation;	2023
	solutions.	alternative proteins;	
	Solutions.	-	
		electric vehicles;	
		renewable energy; green	
		hydrogen	
University of Exeter –	Coding interview transcripts for an	Circular Economy;	2023
Business School	academic journal article on	Coding	
	mechanisms of change towards the		
	circular economy		
University of Plymouth -	NERC Special Highlight Topic proposal	Sustainable coastal	2023
Biological and Marine	– bid-writing	defences;	
Sciences & National			
Oceanography Centre,			
Southampton			
University of Exeter - IIB	Feasibility study for a new United	Material security;	2023
•	Nations International Centre of	Minerals	
	Excellence for Sustainable Resource		
	Management to be led by Exeter.		
University of Exeter –	Writing a technology exploitation plan	Renewable Energy;	2022 –
Business School	for an EU-funded project led by the	Circular Economy;	2023
	University of Exeter on using the	Marine	
	English Channel's seawater for	Widilite	
	sustainable air-conditioning.		
European	Market analysis for EU-funded VAMOS	Circular Economy;	2022 –
Commission/Bio-based	project looking to valorise second-	Waste;	2022 –
Industries Joint		vvasi c ,	2023
	generation sugars from the organic		
Undertaking (with OH)	fraction in municipal solid waste	Fisher 2 and 0 and 11	2022
Fishtek Marine Ltd	Producing share offer document for an	Fisheries, Conservation,	2022
	Ocean 14 Capital Finance Equity Raise	fund-raising	
University of Exeter -	Bid-writing for funding from AHRC	Activism; Politics;	2022
Politics	(Arts and Humanities Research	Environmentalism	

	T	T	1
	Council) on a project to examine		
	childlessness and eco-activism.	5 105:101	2022
FEVE - European	Study on glass packaging in the	Food & Drink; Glass	2022
Container Glass	HoReCa (hotels, restaurants, cafés)	Packaging Recycling;	
Federation (with OH)	channel; interviewing key industry	HoReCa	
	stakeholders across Europe. Informing		
	FEVE's 'Close the Glass Loop' vision to		
	improve collection rates and quality of		
	used glass packaging for recycling.		
University of Exeter	Analysis of survey of projects in the	Insurance;	2022
Business School – INDEX	EPSRC-funded DEAS (Digitally	Manufacturing;	
(Initiative in the Digital	enhanced advanced services) Network	Transport; Finance;	
Economy at Exeter)	Plus.	Charity; Technology;	
CCRI (Countryside and	Scoping study on availability of	Renewable Energy	2022
Community Research	impartial advice for decarbonisation of	Technology; Rural issues	
Institute), University of	heating by rural homes and businesses	. 555.501)	
Gloucestershire	in England.		
HMRC (with University of	Producing White Paper exploring a	Finance; Technology; Tax	2022
Exeter Business School)	Digital Tax System for the UK, using	Tillalice, Technology, Tax	2022
exerer business school)	,		
	Blockchain technology, to automate		
	real-time splitting off of VAT payments		
D (from online transactions.		2024
Defra	Research to inform a new extended	Textiles; EPR systems	2021 -
	producer responsibility (EPR) policy for		2022
	textiles; interviews with policy		
	stakeholders across the UK and		
	Europe.		
WRAP (with Resource	Research into denim manufacturing	Textiles	2021 -
Futures)	for new textile footprint calculator		2022
	allowing retailers and brands to record		
	environmental impacts.		
University of Plymouth -	Horizon scanning for research	Marine – multiple	2021 -
Marine Institute	priorities in marine.	discplines and	2022
		specialisms	
Joint Centre for	Report on a conference Environmental	Al	2021
Excellence in	Intelligence		
Environmental			
Intelligence (University			
of Exeter and the Met			
Office)			
omec _j			
Philips UK (with Exeter	Research on how Philips products and	Health; circular	2021
Centre for Circular	services can contribute to NHS	economy; Net Zero	
Economy, ECCE)	sustainability and Net Zero objectives.		
Google (with WRAP)	Supporting Google to cut	Food; Plastic; Carbon	2020 -
<i>5</i> , ,	environmental impact of single-use	footprinting	21
	plastic packaging across global food	10	_
	operations.		
	operations.		1

University of Exeter – Global Systems Institute	Production of case studies of research conducted by 15 academics with a policy focus.	Academia; Climate models; Flooding; Agriculture; Geo- engineering; renewable energy	2021
Greenpeace	Researching unintended consequences of lightweighting plastic packaging.	Plastic; packaging	2021
University of Exeter - Business School	Bid-writing for new UKRI Food System Call - on sustainable, regional food procurement by health and university sector.	Procurement; Health; Food; Academia/Grant- writing	2021
University of Exeter – Exeter Centre for Circular Economy (ECCE)	Mapping flows of household, commercial and industrial plastic wastes in the SW of England.	Plastic; Circular Economy; WEEE; ELVs; Packaging; Textiles	2021
Imperial College London - Centre for Environmental Policy	Revising Environmental Statement for REF 2021.	Multiple environmental topics	2021
Zero Waste Scotland (with Magenta)	Reviewing the benefits of a place- based approach to accelerating the Circular Economy in Scotland.	Multiple sectors; Circular Economy	2021
Imperial College London - Centre for Environmental Policy	Reviewing impact case studies on biosecurity, food security, climate change policy, air pollution.	Biosecurity, Food Security, Climate Change, Air Pollution	2020 - 2021
University of Exeter - IIB	Improving an Impact Case Study for REF 2021 on Mindfulness-Based Cognitive Therapy.	Psychology	2020
BSI – British Standards Institution	Preparing content for a brochure on food waste policy and thought leadership.	Food; Waste	2020
The Island Initiative	Researching funding sources for NGO projects on sustainable fisheries, ecotourism and agriculture.	Fisheries Ecotourism; Agriculture	2020
University of Exeter – Exeter Centre for Circular Economy (ECCE)	Report on three bioplastics (agar, chitosan, gelatine) and prospects for a regional circular bioeconomy in SW England.	Bio-plastics; Circular Economy	2020
University of Exeter - IIB	Improving an Impact Case Study for REF 2021 on marine microplastics.	Plastic waste; Marine; Toxicology	2020
University of Exeter - IIB	Improving an Impact Case Study for REF 2021 on biofuels research funded by a major international petrochemical company.	Renewable Energy; Biofuels; Biochemistry	2020
University of Exeter - IIB	Improving an Impact Case Study for REF 2021 on the role of vision in training motor skills.	Psychology; Sport; Health; Defence	2020

University of Exeter - IIB	Improving an Impact Case Study for REF 2021 on basking shark research.	Ecology, Conservation	2020
University of Exeter - Business School	Preparing Bid for UKRI Food System Call.	Food & Drink; Academia/Grant-writing	2020
University of Exeter - Business School	Preparing Bid for UKRI-funded Circular Economy Nutrients Centre.	Food & Drink; Academia/Grant-writing	2020
Client Confidential	Drafting and advice on Eurostars bid for funding for an innovative hybrid sensor fire alarm.	ICT/Grant-writing	2020
Zero Waste Scotland (with OH)	Surveying Scottish local authorities' management of post-consumer textiles.	Textiles	2020
EU JRC	Surveying Business Support Organisations and SMEs across Europe to inform improvements to the European Commission's EREK (European Resource Efficiency Knowledge) Platform.	Multiple sectors; Resource Efficiency & Circular Economy	2019 - 2020
Fishtek Marine Ltd	Project Manager (Part-time) for an EU- funded €290k project trialling SharkGuard, a new device for avoiding elasmobranch bycatch in long-line fisheries. Including communications, developing exploitation plan, Steering Committee management, Quarterly project reporting to Innovate-UK monitoring officer.	Fisheries, Conservation, EU/Grant-writing	2019- 2020
University of Exeter - Business School	Developing and trialling a new tool for SMEs to map their circular economy capability maturity.	Food & Drink; Academia	2019 - Present
University of Exeter - Business School	Preparing <u>successful</u> EOI for UKRI Food System Call.	Food & Drink; Academia/Grant-writing	2019
University of Exeter - Business School	Preparing <u>successful</u> EOI for UKRI- funded Circular Economy Nutrients Centre.	Food & Drink; Academia/Grant-writing	2019
University of Exeter - Business School	Preparing successful bid for EPSRC Impact Accelerator Account (IAA) funding to develop and trial a new tool for SMEs to map their circular economy capability maturity.	Food & Drink; Academia	2019
University of Exeter - Business School	Preparing successful bid for EPSRC Impact Accelerator Account (IAA) funding to develop a new roadmap for circular economy in the SW England food sector.	Food & Drink; Academia/Grant-writing	2019
Fishtek Marine Ltd	Writing successful grant application for Innovate UK SMART funding for a £330k project to refine the SharkGuard	Fisheries, Conservation, EU/Grant-writing	2019

	device for avoiding elasmobranch		
	bycatch in long-line fisheries		
Defra (with Resource	Analysis of responses to consultation	EPR; Waste; Packaging	2019
Futures)	on proposed new Extended Producer		
,	Responsibility system for waste		
	packaging in the UK.		
University of Exeter -	Senior Research Fellow on an EPSRC-	Food & Drink; Academia	2016 -
Business School	funded research into the adoption of		2019
	circular economy principles by SMEs in		
	the food and drink manufacturing		
	sector – with a focus on dairy and		
	bakery processing. Various research,		
	marketing, communications and		
	project management tasks. Process		
	mapping. Stakeholder engagement,		
	workshops and presentations. Topics		
	include: renewable energy, biomass,		
	anaerobic digestion, industrial		
	symbiosis. Literature Review.		
	Producing and directing videos of the		
	research project.		
Confidential (with OH)	Report for non-academic audience on	Textiles; Waste	2019
	how to address the environmental	Management	
	impacts of UK and Global textile supply		
	chain.		
EU JRC (with OH)	Revision of Best environmental	Food & Drink	2019
	management practices (BEMPs) in	(manufacture)	
	food & drink manufacturing; engaging		
	with experts and businesses in coffee,		
	olive oil, soft drinks, beer, meat, fruit		
	juice, cheese and bread, biscuits and		
University of Exeter -	cakes production. Industrial partner engagement for	Water utilities; Food;	2019
Business School	successful EU Horizon 2020 funding	Circular Economy/Grant-	2019
Business scribbi	bid on 'ULTIMATE: Industry Water-	writing	
	Utility Symbiosis For A Smarter Water	witting	
	Society".		
University of Exeter -	Preparation of EU funding bid (Marie	Various/Grant-writing	2018-
Business School	Skłodowska-Curie Actions Innovative	various/ Grane writing	2019
	Training Networks (ITN)) for Exeter		
	Living Economy Project on circular		
	economy.		
University of Exeter -	Writing trade article 'AD at the point of	Anaerobic digestion;	2018
Business School	waste' for MRW Weekly magazine.	Food; Waste	
Fishtek Marine Ltd	Led <u>successful</u> bid for Eurostars	Fisheries, Conservation,	2018
	funding for €290k project trialling	EU/Grant-writing	
	SharkGuard, a new device for avoiding		
	elasmobranch bycatch in long-line		
	fisheries. (Eurostars is a joint		
	programme between EUREKA and the		
	European Commission, co-funded from		

	the national budgets to support		
	innovative projects led by R&D-		
	performing SMEs)		
University of Exeter -	Proof-reading academic paper 'The	Food supply chains;	2018
Business School	emergence of formalized authority in	Cooperatives	
	community food provisioning' for the	·	
	journal Organization Studies.		
University of Exeter -	Drafting book chapter on history of UK	Energy policy	2018
Business School	energy policies.		
FEVE - European	Follow up market research on glass	Food & Drink; Packaging;	2018
Container Glass	packaging re-use schemes, e.g. deposit	Deposit Return Schemes;	2010
Federation (with OH)	returns, around Europe.		
University of Exeter -	Co-writing article for <i>The Conversation</i> :	Business	2018
Business School	"What's behind the current wave of	Business	2010
Dusiness seriooi	'corporate activism".		
University of Exeter -	Supporting a <u>successful</u> bid for	Food/Grant-writing	2018
Business School	£500,000 funding from Formas (a	Today Grant Writing	2010
Business seriour	Swedish research agency) into circular		
	economy and Food.		
Groonnoaco Pocoarch	Rapid research into data sources for	Retail	2018
Greenpeace Research Laboratory	UK retailer packaging use and waste.	Retail	2016
•	· · · · · ·	Planning/Crant writing	2018
University of Exeter - Business School	Proof reading Sweden Circular	Planning/Grant-writing	2018
Business school	economy and Spatial Planning research bid.		
Haironitr of Fraton		Vaniana/Cuant muitina	2017
University of Exeter -	Preparation of ESRC funding bid for	Various/Grant-writing	2017-
Business School	new Exeter Centre for the Circular		2018
Hairanita of France	Economy.	Fand	2017
University of Exeter -	Proof-reading academic paper	Food	2017
Business School	'Processes of Prosocial Identity Co-		
	Construction in Community-Based		
	Enterprises' for the Journal of Business		
	Venturing and Organization Studies.		2047
University of Exeter -	Drafting article for <i>The Conversation</i>	Various	2017
Business School	on competing models of circular		
	economy.		
University of Exeter -	Co-writing article for European	Renewable Energy	2017
Business School	Financial Review – "Green Utopia or		
	Planetary Disaster".		
FEVE - European	Market research on food and drink	Food & Drink; Packaging;	2017
Container Glass	packaging re-use schemes, e.g. deposit	Deposit Return Schemes;	
Federation (with OH)	returns, around Europe.		
University of Exeter - IIB	Market research for applications for	Academia, Museums,	2017
	new software which converts digital	Agriculture, Charities,	
	images to animal vision (follow on	Conservation, ICT,	
	from work I conducted in 2016).	Veterinary Science, Zoos,	
		etc.	
University of Exeter -	Preparation of proposal for BBSRC	Agriculture; Food &	2016-
Business School	funding for research on agri-food	Drink; Academia/Grant-	2017
	system resilience.	writing	

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The Academy of Business	Improving the readability of case	Academia & various	2016
in Society & European	studies exploring Innovation for	business sectors	
Commission's Marie	Sustainability.		
Skłodowksa-Curie Initial			
Training Network (ITN)			
funding scheme			
Confidential (with OH)	Research on market potential for	Various including	2016
	offering industrial services related to	Shipping, Oil and Waste	
	heavy fuel oil (HFO) waste	Management	
	management.		
University of Exeter -	Preparing strategy discussion paper on	Academia	2016
Business School	sustainability science for the Business		
	School at the Penryn campus.		
University of Exeter -	Preparing proposal for the book	Academia	2016
Business School	Carbon Fetishism		
University of Exeter -	Adjusting rejected academic paper for	Academia	2016
Business School	resubmission.		
University of Exeter -	Writing copy for the Circular Economy	Academia	2016
Business School	Cluster.	Academia	2010
University of Exeter -	Drafting position paper on the circular	Academia	2016
Business School		Academia	2010
	economy.	A and a main	2016
University of Exeter -	Market research into undergraduate	Academia	2016
Business School	degrees in business, energy and		
	geography		
University of Exeter - IIB	Collating evidence of business	Academia/Grant-writing	2016
	engagement to support a <u>successful</u>		
	£4 million NERC bid for SWEEP (South		
	West Partnership for Environment and		
	Economic Prosperity).		
Client Confidential (with	Windscreen glass recycling	Glass (EoL)	2016
Resource Futures)	technologies and market study.		
University of Exeter -	Organising meeting on the circular	Food & Drink	2016
Business School	economy in SW food manufacturing		
	sector.		
WRAP (with QSA)	Research in textile retailer circular	Textiles	2016
	business models.		
University of Exeter -	Ghost-writing article for <i>The</i>	Various	2016
Business School	Conversation website about the EU's		
	green credentials.		
University of Exeter -	Ghost-writing article for <i>The</i>	Mining, Metals	2016
Business School	Conversation website on the	, which are	2010
Business seriooi	sustainability impacts of copper mine		
	in Chile.		
University of Exeter - IIB	Market research for applications for	Academia, ICT,	2016
	• •		2010
(Innovation, Impact and	new software which converts digital	Veterinary Science, Zoos,	
Business)	images to animal vision.	Various	2016
WRAP (with QSA)	Research into care home use of	Textiles	2016
	textiles.		2010
University of Exeter's	Proof-reading academic papers.	Academia	2016
Business School			

Circular economy stakeholder event	Food & Drink; Farming	2016
organisation and publicity.		
Review of contradictory LCA results.	Various	2016
Preparation of an EOI, then successful	Food & Drink/Grant-	2016
full proposal, for an £391,000 EPSRC	writing	
Grant for research into the circular		
economy in the SW food		
manufacturing sector – with a focus on		
dairy and bakery processors.		
Research into large domestic appliance	WEEE/ICT	2016
re-use.		
Research into textile repair and re-use.	Textiles	2016
Technological innovations for	Food & Drink	2015-
improving resource efficiency of food		2016
& beverage industry.		
Preparation of presentation on	Various	2015-
business reuse models.		2016
Review of WBCSD guidelines for LCA of	Chemicals	2015
chemical products.		
Market study for microwave oven re-	WEEE/Food Service	2015
use and repair.		
South Wales and SW England market	Manufacturing (various	2015
for industrial services.	including Food & Drink,	
	Metals, Aerospace)	
Market study for smartphone re-use	WEEE/ICT	2015
and repair.		
Market study for large domestic	WEEE	2015
appliance re-use in Eastern Europe.		
Preparation of paper on Circular	Various,	2015
Economy & pitching to national and	Communications	
international media outlets.		
Preparation of leaflet on reconnecting	Ecosystem services,	2015
people with nature.	Communications	
Preparation of LNP annual review.	Ecosystem services,	2015
	Communications	
Markets for recyclates & residues for	Waste (commercial and	2015
waste thermal treatment gasification	industrial)	
plant.		
Enhanced Inspection & Surveillance	Plant Health	2015
(Plant Health) Evaluation Design &		
Evaluation.		
Drafting UK application manual for EU	Textiles	2015
Ecolabel for footwear.		
Drafting UK application manual for EU	Textiles	2015
Ecolabel for electronic displays.		
<u> </u>		
Revision of LNP website and	Ecosystem services,	2015
	Ecosystem services, Communications	2015
Revision of LNP website and	•	2015
	organisation and publicity. Review of contradictory LCA results. Preparation of an EOI, then successful full proposal, for an £391,000 EPSRC Grant for research into the circular economy in the SW food manufacturing sector — with a focus on dairy and bakery processors. Research into large domestic appliance re-use. Research into textile repair and re-use. Technological innovations for improving resource efficiency of food & beverage industry. Preparation of presentation on business reuse models. Review of WBCSD guidelines for LCA of chemical products. Market study for microwave oven reuse and repair. South Wales and SW England market for industrial services. Market study for smartphone re-use and repair. Market study for large domestic appliance re-use in Eastern Europe. Preparation of paper on Circular Economy & pitching to national and international media outlets. Preparation of leaflet on reconnecting people with nature. Preparation of LNP annual review. Markets for recyclates & residues for waste thermal treatment gasification plant. Enhanced Inspection & Surveillance (Plant Health) Evaluation Design & Evaluation. Drafting UK application manual for EU Ecolabel for footwear. Drafting UK application manual for EU Ecolabel for electronic displays.	organisation and publicity. Review of contradictory LCA results. Preparation of an EOI, then successful full proposal, for an £391,000 EPSRC Grant for research into the circular economy in the SW food manufacturing sector — with a focus on dairy and bakery processors. Research into large domestic appliance re-use. Research into textile repair and re-use. Technological innovations for improving resource efficiency of food & beverage industry. Preparation of presentation on business reuse models. Review of WBCSD guidelines for LCA of chemical products. Market study for microwave oven re-use and repair. South Wales and SW England market for industrial services. Market study for smartphone re-use and repair. Market study for large domestic appliance re-use in Eastern Europe. Preparation of paper on Circular Economy & pitching to national and international media outlets. Preparation of LNP annual review. Preparation of LNP annual review. Ecosystem services, Communications Markets for recyclates & residues for waste thermal treatment gasification plant. Enhanced Inspection & Surveillance (Plant Health) Evaluation Design & Evaluation. Drafting UK application manual for EU Ecolabel for footwear. Drafting UK application manual for EU Ecolabel for electronic displays. Various Various, Communications WEEE Food & Drink WEEE/Food Service WEEE/Food Service WEEE/ICT WEEE/Food Service Service of the food wear WEEE/Food

WRAP (with OH)	Guidance document on waste	Health sector	2014-
, ,	prevention in the NHS.		2015
Oakdene Hollins	Exploring new business opportunities.	Nanotechnology	2014
Defra (with Brook	Assessing impact of local action groups	Ecology & Conservation	2014
Lyndhurst)	in tackling invasive species.		
EU JRC (with OH)	Best environmental management	Food & Drink	2014
	practice (BEMP) in food & drink	(manufacture)	
	manufacturing; ; engaging with experts		
	and businesses in coffee, olive oil, soft		
	drinks, beer, meat, fruit juice, cheese		
	and bread, biscuits and cakes		
	production.		
Oakdene Hollins	Exploring new business opportunities.	Facilities Management	2014
EU JRC (with OH)	Drafting UK application manual for EU	Textiles	2014
	Ecolabel for textiles.		
Confidential	Markets for rubber, foam & textiles	Textiles (EoL)	2014
DECC / 111 105 CHK/	from recycled sport shoes.	- 0.0 · · · ·	204.4
DECC (with ICF GHK)	Rapid evidence review on household	Energy & Construction	2014
University of Eveter	energy efficiency measures. Environmental and climate data	Various	2014
University of Exeter – R&KT		Various	2014
Augean (with OH)	services – business opportunities. Port services – business opportunities	Waste (shipping)	2014
Augean (with Oh)	in the UK	waste (silippilig)	2014
BIS & BSI (with RGC)	Update of BSI Guide on WEEE	WEEE	2014
bis & bsi (with NGC)	Regulations.	VVLLL	2014
Coca-Cola Enterprises	Impact report on research into	Waste (municipal)	2014
(with University of	household recycling behaviours.	Traste (mamorpar)	
Exeter's School of			
Geography)			
DNV GL	Marketing materials for global food	Food & Drink	2014
	safety conference.	(manufacture, service,	
		retail)	
WRAP (with OH)	Reducing Food Waste by Extending	Food & Drink	2014
	Product Life.	(manufacture, retail)	
RGC	Quality control of WEEE recycling audit	WEEE	2013-
	reports		14
SFA (with Trucost)	White Paper on natural capital	Clothing	2013-
	accounting in the apparel sector.		14
WRAP (with OH)	Food waste in the UK hospitality	Food & Drink (service)	2012-
D (/ !!! O!!)	sector: volume, causes, prevention.	5 10 5 1	13
Defra (with OH)	Lean thinking & resource efficiency in	Food & Drink	2011-
	food and drink industry.	(manufacture, service,	2013
Oakdene Hollins	Evaloring now business expertunities	retail) Cleaning, Chemicals, IT	2009-
Oakuene muiiiis	Exploring new business opportunities.	Cleaning, Chemicals, II	13
WRAP (with OH)	Retail supply chain waste – baseline	Retail	2012
WITCH (WICH OIL)	review.	Netun	2012
Defra (with OH)	Environmental impacts of UK	Food & Drink (service),	2012
Jana (mini on)	hospitality and food service.	Tourism	2012
Surrey County Council	Recovering critical raw materials from	IT (EoL)/WEEE	2012
(with OH)	WEEE.	(- //	
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WRAP (with OH)	Critical raw materials in the UK.	IT (EoL)/WEEE	2012
ITRI (with OH)	Tin recovery.	Mining, IT (EoL)	2012
WRAP (with OH)	Branded workwear arisings.	Clothing (manufacture,	2011-
,		distribution, retail, EoL)	2012
WRAP (with OH)	WEEE repair.	WEEE	2011-
,	·		2012
WRAP (with OH)	Furniture mass and product flow	Furniture (manufacture,	2011-
,	mapping.	retail, EoL)	2012
Zero Waste Scotland	Recyclates quality threshold scoping	EoL	2011-
(with OH)	study.		2012
Defra (with OH)	Business Waste Prevention.	Various EoL	2010-
,			2012
SITA-Suez (with OH)	NFFO Contract Termination for a	Waste (municipal),	2011
, ,	landfill site.	Energy	
WRAP (with OH)	Production-ready packaging.	Food & Drink	2011
,	,, ,	(manufacture)	
Oakdene Hollins (with	Preparation of company newsletter.	Various	2008-
OH)			2011
BSI/WRAP (with OH)	Wood waste PAS 111 – research and	Wood EoL, Energy,	2009-
, , ,	authorship.	Manufacture,	2010
WRAP (with OH)	MRFs - guidance document for testing	Waste (municipal)	2009-
, ,	quality.	. ,	2010
WRAP (with OH)	Development of online tool for	Construction &	2009-
,	assessing waste weight by volume.	Demolition (EoL)	2010
WRAP (with OH)	Construction & Demolition MRFs –	Construction &	2008-
,	good practice guidance.	Demolition (EoL)	2010
WRAP (with OH)	MRFs – case studies of best practice.	Waste (municipal)	2008-
,	·	, , ,	2010
CRR (with OH)	Refillable packaging.	Food & Drink	2009
Confidential	Gas oil recycling.	Oil	2009
WRAP (with OH)	MRFs - new markets for waste	Waste (municipal)	2009
,	materials.		
WRAP (with OH)	Bulk wine imports – CO ₂ impacts.	Food & Drink	2008-
,			2009
Confidential	Anaerobic digestion plant – market	Food & Drink, Waste	2008
,	research.	(municipal), Energy,	
RE-KTN (with OH)	Material security.	Mining, metals	2008
Cambridge Enterprise	Lead acid battery recycling.	Mining, metals	2008
(with OH)		0 , 233 2	
WRAP (with OH)	Shadow glass index.	Glass manufacture,	2008
(/	0 111	energy, glass EoL	
Western Australia	Used oil recycling.	Oil	2008
Government (with OH)	,		
Confidential	Waste wood biomass plant – market	Wood, Waste	2008
,	research.	(municipal), Energy,	
Confidential		Food & Drink, Waste	2008
Commuemum	Anaerobic digestion plant – market	I I OOG & DIIIIK. Wasie	
Conjidential	Anaerobic digestion plant – market research.	· ·	2000
WRAP (with OH)	research. Carbon impact of exporting recyclates	(municipal), Energy, Shipping, Waste	2007-

CRR (with OH)	Public Relations campaign.	Various EoL	2007-
			2008
Marks & Spencer (with	Waste review.	Retail (EOL)	2007
OH)			

Abbreviations:

- AHRC Arts and Humanities Research Council
- BIS Dept of Business, Innovation and Skills (UK)
- BSI British Standards Institution
- CCRI Countryside and Community Research Institute
- CRR Centre for Remanufacturing and Reuse (UK)
- DECC Dept for Energy and Climate Change (UK)
- Defra Dept for the Environment, Food & Rural Affairs (UK)
- EOI Expression of Interest
- EoL end-of-life management of materials, components and/or products
- EPR extended producer responsibility
- EPSRC Engineering and Physical Sciences Research Council (UK)
- ESRC Economic and Social Research Council
- HoReCa hotels, restaurants, cafés (industry sector)
- HMRC Her Majesty's Revenue and Customs (UK)
- ICEDD Institut de Conseil et d'Etudes en Développement Durable (Belgium)
- IEMA Institute of Environmental Management & Assessment (UK)
- IIB Innovation, Impact and Business (a division of the University of Exeter)
- INDEX Initiative in the Digital Economy at Exeter
- ITRI International Tin Research Institute
- JRC Joint Research Council (EU)
- MRF material recovery facility
- NFFO Non-Fossil Fuel Obligation
- NHS National Health Service (UK)
- OH Oakdene Hollins (UK)
- PAS Publicly Available Specification
- QSA QSA Partners (UK)
- REF Research Excellence Framework (for Universities)
- RE-KTN Resource Efficiency Knowledge Transfer Network (UK)
- RGC Really Green Credentials (UK)
- R&KT Research & Knowledge Transfer (University of Exeter, UK)
- SFA Sustainable Fashion Academy (Sweden)
- WBCSD World Business Council for Sustainable Development
- WEEE waste electrical & electronic equipment
- WRAP Waste & Resources Action Programme (UK)

Skills & knowledge used:

- Carbon foot printing, number-crunching, spread sheets etc.
- Distilling key messages
- Drafting BSI standards
- Identifying, engagement and interviewing stakeholders
- Literature search and analysis
- Photography for case studies
- Policy evaluation

- Project management
- Researching and writing tenders for funding bids, writing technical reports, case studies and press releases
- Seeking business opportunities
- Site visits and assessment
- Understanding and communicating academic theory (e.g. Lean thinking)
- Understanding and communicating policy and legislation